



To Whom It May Concern,

We have been working with STAPP target systems since the start of our business in May of 2022, and the equipment has been a consistent part of our range operations. Over the course of a decade of range tours and research prior to opening XCAL we spent a significant amount of time talking to range owners and physically testing retrievers. None of the existing products checked 2 key boxes for us. We wanted a system that was Intuitive with no instruction needed for customers to operate. This meant it had to be clean and simple and easy on the eyes with minimal buttons and icons. And second it the system had to be state of the art and feature rich. We are a business that prides itself on being cutting edge and the retriever plays a large role in that perspective. This is why we chose STAPP's system. There system is not only state of the art in appearance and operation but extremely intuitive to use.

The STAPP retriever system is also the only system I know that can be serviced with little to no training. We have a current stat that we are very proud of. We have never been down a retriever for a full single day, ever. If it goes down, we will be back up and running the same day without the need of flying in a technician. This is a testament to the simplicity of the design and the thoughtfulness in how it comes apart for repairs.

Our experience with the system has been positive. The equipment performs as advertised, support has been responsive when needed, and the overall user experience has met the expectations we set when we brought the system in. STAPP has proven to be a dependable solution for both staff and customers.

We're comfortable recommending STAPP to ranges looking for a solid, well-supported target system.

Jason Brown

Founder/General Manager

M: 973-207-5968 **E:** Jason.Brown@xcal.com

A: 44950 Russell Branch Pkwy, Ashburn VA 20147

W: www.XCAL.com



